

## PRESS RELEASE



### **BMZ USA honored with Hyster Yale Supplier Award**

**Virginia Beach, USA 16/04/2019** – The BMZ Group, leading manufacturer of Lithium-Ion battery-systems, was honored with the Hyster Yale Supplier Award for its production site in Virginia Beach, VA. USA.

On March 14<sup>th</sup>, 2019, Hyster-Yale Group hosted the 2018 Americas Division Supply Chain Supplier Awards at the Hilton in Greenville, North Carolina. The event provided Hyster-Yale a chance to honor their top suppliers for their performance and accomplishments during 2018. This award recognizes the suppliers who have done the most to demonstrate willingness to do whatever it takes to surpass normal customer expectations. BMZ USA was one of three award-winning companies.

BMZ provides global sales and engineering support with no questions asked; supports non-forecasted parts and localized manufacturing to the United States to support a six week lead time. Their on-time delivery rate is at (98.21%) and (3) defects per million shows this partnership to meet their customer expectations.

*“The further development of the Virginia Beach location is beginning to pay off. By relocating the Hyster Yale Battery Production line to Virginia Beach and establishing a local team of experts, BMZ has made fast and proficient customer service readily available to the demands of the customer. At the same time, in agreement with the Hyster Yale, the production can be quickly adapted to the short term fluctuations in the customer’s demand,”* said Kai Schöffler, General Manager of BMZ USA Inc.

#### **About BMZ Group:**

The BMZ Group is a global player for Lithium-Ion battery systems, headquartered in Germany. It also has further production facilities in China, Poland and the US, with branch offices in Japan and France. In addition, there are R&D locations worldwide. The BMZ Group has more than 3,000 employees worldwide.

#### **About Hyster-Yale Group, Inc.:**

Hyster-Yale Materials Handling, Inc. is a leading, globally integrated, full-line lift truck manufacturer offering a broad array of solutions aimed at meeting the specific materials handling needs of customers’ applications. At Hyster-Yale Group, the goal isn’t just to build the best lift trucks possible, but to create solutions that enable the customers to improve the overall efficiency and effectiveness of their businesses. Product development is informed, on-going and proactive. The wide global presence of Hyster-Yale, among the largest of all material handling manufacturers, enables Hyster-Yale to commit the resources necessary to ensure the lift trucks are some of the most innovative in the industry.



**Caption:** (from left to right) Mark Champagne (Director of Supply Chain Americas, HYG), Steve Karas (VP Global Supply Chain, HYG), Kai Schöffler (General Manager, BMZ USA), Robin Minnert (Plant Manager, BMZ USA), Chuck Pokonosky (VP of Sales North America, BMZ USA), Barry Steward (Director Supplier Quality Engineering, HYG), John Gardiner (VP Manufacturing, HYG)

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